

Object of desire, not just choice

**Everyone deserves maximum comfort** Products that set the trend Unique solutions for a better quality of life Close at hand anywhere in the world

Providing the utmost to ensure your safety

High quality products to lower your costs

To know means to care

## COMPANY Philosophy and approach



## Satisfaction is a part of life The all-round fair approach

Supporting the environment and sustainable development





Object of desire, not just choice



### NO. 1 IN EUROPE

The aim of the LINET Group SE is to be an object of desire, not just choice. The company's single objective is to be exceptional and the best by offering the customer innovative and convincing products and solutions.

#### THE POWER OF THE LINET GROUP SE ON YOUR SIDE

The LINET Group SE is the biggest European bed manufacturer and provider of healthcare and nursing care solutions. Maximum care is devoted to their customers. Absolute quality goes without saying for the LINET Group SE. The LINET Group SE is one of the TOP 4 biggest brands in its field in the world. Annually 70,000 beds leave the premises of two plants in Europe. Over 100 engineers work on developing these beds. A total of 800 employees in 12 countries contribute to the quality of the products and services that help patients and healthcare workers. The group uses the latest manufacturing technology and procedures.

#### TWO BRANDS UNDER ONE NAME

The LINET Group SE combines two strong and traditional brands.

- In healthcare the holding represents sophisticated beds and customised intelligent solutions of LINET, a company founded in 1991.
- wissner-bosserhoff has been bringing aesthetics and functionality to top quality beds and furniture for caregivers and their residents since 1952.









Everyone deserves maximum comfort

### PHILOSOPHY AND APPROACH

The LINET Group SE products provide safety and comfort to patients and residents, help staff and provide support for the staff and assist the management to maintain good practice in their hospitals and care facilities. Flexibility, along with an extensive range with unique solutions are essential for making it possible to customise products to meet customer's specific situation and needs. The portfolio of health and nursing-care products includes beds, passive and active mattresses, bedside cabinets and other furniture. The offer of products comes with architectural designs and delivery of turn-key interiors.

#### INCREASED QUALITY OF LIFE FOR PATIENTS AND RESIDENTS

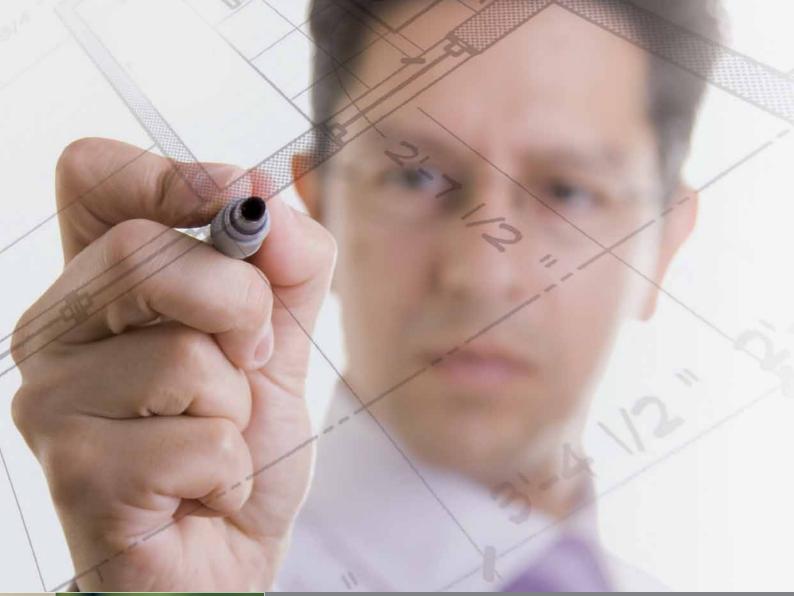
Sophisticated beds significantly enhance the convalescence of patients. In care facilities they provide residents with high quality comfort and care they may not have experienced before. The construction and design of all products play an active role in reducing the risk of pressure ulcers, falls, injury or nosocomial infections.

#### THE REQUIREMENTS OF HEALTHCARE WORKERS AND CAREGIVERS COME FIRST

The practical and effective solutions of the LINET Group SE products facilitate the difficult work of healthcare workers and caregivers, allowing them to provide the best possible care to residents while protecting them against injury or back pain. The ergonomics and easy to use beds form the basis for intuitive and easier moving and handling.

#### EFFECTIVE MANAGEMENT

The LINET Group SE offers hospital management and care facilities a maximum effective return of investment of their products. The attributes and technical workmanship of the products deal with the problems involving safety risks, guarantee minimum costs for additional service and eliminate complaints and return of products. Thanks to the intelligent system, LINIS, we can ensure the evaluation of the use of bed functions and the total potential of the beds by way of statistical data.





### Products that set the trend

### LATEST INNOVATIONS AND TRENDS

The great strength of the LINET Group SE products depends upon their unique innovative potential, high technological standard, state-of-the-art design and quality workmanship. The company regularly brings a number of top patented solutions that know how to assist nurses and patients, and are subsequently adopted as the standard by other manufacturers and as a standard of care.

#### COLUMN CONSTRUCTION

The patented bed concept developed by LINET in 1999 has become a global standard.

#### VITALMONITOR

This is revolutionary technology integrated into the bed enabling touch-free monitoring of vital body functions.

#### TURNING AND TILTING

Automatic lateral therapy helps intensive medicine in the fight against serious respiratory problems. The nursing mode of the lateral tilt significantly facilitates nursing procedures.

#### GO SAFETY CONCEPT

This protects the patient and staff against injury caused by any accidental movement of the bed.

#### MOBILIFT

An original set of features and functions facilitating patient mobilisation.

#### MEMORIANA CONCEPT

This is a complex and integrated interior design project primarily intended for residents suffering from Alzheimer's disease, but can also be applied to other care facilities.





# Unique solutions for a better quality of life



### ELEGANT DESIGN

Design, ergonomics and aesthetical value are a strong aspect of the LINET Group SE products. Development centres in Germany, Czech Republic and Great Britain constantly work on innovations and the development of new products, pushing the standard of care even further. The LINET Group SE is the holder of over 100 patents and winner of a number of international awards for design.

#### DESIGN FOR LIFE

Design has a beneficial effect on the medical condition of patients and the disposition of residents in care facilities, but also provides increased assistance to healthcare workers and caregivers. Due to the ergonomics and intuitive control of the LINET Group SE products, the focus is directed where it is really important – caring for the patients and residents.



reddot design award









### Close at hand anywhere in the world

### SCOPE OF ACTIVITY

The LINET Group SE operates on all continents through its subsidiaries and partnership firms. This means that it is in close contact with its customers in various parts of the world.

#### INTERNATIONAL FAMILY OF THE LINET GROUP SE

Currently the LINET Group SE has 12 subsidiaries in the most important markets in Europe and North and South America. The LINET Group SE will be establishing further subsidiaries in other regions. Hence, it can provide individual customers with effective support and services.

#### OUR TASK IS TO THINK GLOBALLY AND ACT INDIVIDUALLY

Direct contact with you as experts in your profession is immensely important to the LINET Group SE. This means that we can share the latest information and be able to develop products in line with your needs and wishes in individual countries and at specific facilities.



Providing the utmost to ensure your safety

BED #1 CARDIOLOGY

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BED #3 CARDIOLOG LINET

BED #4

BED #2

### SAFETY IS THE PRIORITY

The highest standard safety parameters and bed functions protect patients and residents as well as nursing staff. All of the LINET Group SE products undergo mechanical tests in laboratories and standard safety certification. During the development of the beds, tests are carried out in a simulated clinical environment focusing on safety and ergonomics for all possible activities.

#### YOU CAN TRUST THE LINET GROUP SE

The LINET Group SE products are among the safest in the world. The bed parameters meet among others the new European EN 60601-2-52 safety standard and the FDA regulations for the US market.

#### BEDS WITH A HIGH IQ

The smart solutions with which our beds are equipped, such as Anticrash, I-brake, Brake Alarm, Bed-exit Alarm and the most sophisticated LINIS system and Vitalmonitor provide the highest available safety standard for patients, residents and nursing staff.





High quality products to lower your costs



### FOCUS ON A LONG SERVICE LIFE

Quality products require a comprehensive approach. Therefore, the LINET Group SE meets the strictest requirements of the market, regularly undergoing audits conducted by recognised certification companies and setting its own strict rules for preventing flaws and poor quality.

#### TOP COMPONENTS AND AUTOMATIC PRODUCTION

The beds are equipped with the best quality components from German manufacturers ensuring trouble-free use for the whole life of the bed. Fully automated production lines, professional assembly and 100% inspection guarantee the top quality for each manufactured bed.

### TÜV CONFIRMS THAT QUALITY IS NOT JUST A TERM

The LINET Group SE chose TÜV Süd of Hannover, a globally recognised certification authority, to conduct the regular audit of its products and processes. The certification involves ISO 9001, ISO 13485 and ISO 14001.





To know means to care

### SHARING KNOW-HOW

Medical technology is developing at a fast rate so it is essential that healthcare workers and caregivers have the latest information about technologies. Thus, the LINET Group SE participates in its own and partnership learning projects.

#### **CERTIFIED TRAINING**

Since 1996 the LINET Group SE has had its own learning centre for healthcare workers, caregivers and its own employees called LINET Scholaris. Instruction is provided by specialists, as well as a team of clinical coaches who pass on their skills and knowledge, and show how to provide effective care using modern techniques. The training centre is of a high standard furnished with hi-tech equipment such as interactive smart boards.

#### TRAINING ON-LINE

LINET offers E-learning certified specialised courses available in 5 languages. The study courses focus on 9 themed areas of nursing in practice. This modern method of learning is desirable due to time flexibility.

#### INTERNATIONAL COOPERATION

The LINET Group SE works as a partner or coordinator on new international learning projects. It operates in several specialised and professional companies, such as in EPUAP.





### REFERENCES

We provide products and services to satisfied customers in more than 100 countries. Our biggest success is positive feedback from you and the establishment of long-term cooperation.



#### Daphne Scordato,

#### Vice President Patient Care Services, Baptist Healthcare, USA

We renew our beds every 15 years. The last time that LINET provided us with an opportunity to test several selected beds meant we could use them for a relatively long period. Although our staff used rival products, it was the LINET beds they wanted to keep. We discovered that they were very easy to handle and adjust as they have intuitive control. They provide the highest standard of safety for patients and staff thanks to their ergonomics.

#### Mariandl Bartz-Swienty,

### Head of nursing and home care, Haus am Voß'schen Garten, Boecker-Stiftung gGmbH, Germany

The sentida low nursing bed is the perfect partner for daily care tasks. The unique 3-stop-strategy of the height adjustment ensures that our residents sleep safely at a bed height of 25 cm, the automatic intermediate stop at 40 cm is at an ideal height for mobilization at chair level, whereas the highest position at 80 cm enables even taller nursing staff to work ergonomically. The "safe & free" side guard concept can be individually adjusted for each resident and is very easy to handle. It also supports us in reducing restraint yet providing the highest possible safety level. The sentida nursing bed is an excellent choice!

### The all-round fair approach

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### SOCIAL RESPONSIBILITY

As a large and robust company, the LINET Group SE feels responsible for its surroundings, the public and its own employees. We create optimal and safe working conditions for our staff and invest in their personal development.

#### CHARITY

The LINET Group SE is committed to providing help for the needy. The company donates dozens of electrically adjustable beds as a sponsorship gift to many hospitals, hospices, nursing homes and other facilities throughout Europe. These beds help in the treatment and convalescence of patients. The LINET Group SE is part of an entire series of corporate volunteer projects.

#### RESPONSIBLE EMPLOYER

The attitude of the LINET Group SE to its people is without prejudice and discrimination. It applies the same attitude and supports harmony between family and professional life. At the plant in Slaný the company operates a nursery school for its employees' children.

#### PUBLIC ACTIVITY

Members of the management and additional company experts play an active part in professional and specialised institutions. Using their knowledge and experience the LINET Group SE want to influence their work in our field.

#### SUPPORT FOR EDUCATION AND STUDENTS

The LINET Group SE works with a number of universities and organises study and practical courses for students and graduates such as the trainee programme or mentoring.





Supporting the environment and sustainable development

### **GREEN COMPANY**

Maximum respect for the environment goes hand in hand with all of the activities of the LINET Group SE. We aim to operate under environmentally-friendly conditions and support sustainable development.

#### ISO 14001 STANDARD CERTIFICATION

The processes at the LINET Group SE are certified by the ISO 14001 standard (environmental management system). All environmental protection and anti-pollution processes are monitored at the company.

#### TRUE ECOLOGY

Up to 75% of bed- producing materials are recycled. In their manufacture, the LINET Group SE selects such materials that have a minimum impact on the environment. Improved management of the internal logistic flows and use of the latest manufacturing technology constantly reduces energy consumption and the resources required for the manufacture of one bed. The optimisation of transport and logistics significantly reduces  $CO_2$  emissions.



### **LINET** Group SE







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